

Eliot I. Bernstein

From: Eliot I Bernstein [iviewit@bellsouth.net]
Sent: Monday, July 21, 2003 2:21 PM
To: 'Krishna Narine'
Subject: RE: Technical & Patent Experience re Streaming Video

Importance: High

KN - Wish I had a relation with someone with this background a few years ago.

I would be happy to spend time with him at your request. Do you think we should get him the entire patent files first? Do you have copy of the BSZT patent files?

It would be interesting to find out if he knew Utley and William Dick when he was with IBM and thoughts regarding them. By the way, my brother-in-law at Goldman asked if we would be suing Foley and Lardner this week, he has a very good friend there, and was concerned, his friend may provide a point for opening discussions with them. On that note, Caroline also has a friend there and you can ask her his position which may also provide a point of entry. I told him I did not know what your strategy would be with them but that I would mention.

-----Original Message-----

From: Krishna Narine [mailto:knarine@sbclasslaw.com]
Sent: Monday, July 21, 2003 11:55 AM
To: P. Stephen Lamont; Eliot I Bernstein
Subject: FW: Technical & Patent Experience re Streaming Video

-----Original Message-----

From: Alan M. Weisberg [mailto:aweisberg@cwqip.com]
Sent: Monday, July 21, 2003 11:50 AM
To: Krishna Narine
Subject: Technical & Patent Experience re Streaming Video

Krishna,

I've taken a look back at my experience with streaming video technologies and patents. Although I can provide a few published references, I have not tracked the majority of the applications I've worked on as they were for Canon, Inc. and NEC while I was at former firms. I carried huge dockets for these companies and there was just too much to track.

I did quite a bit of work for Pelco, the largest manufacturer of CCTV surveillance components and systems in the US. Some of this work related to digital video recording and the display of streaming video in a PC web browser. US Patent Publication No. 2003/0103055 is an example.

Although I did not write the detailed specifications, I did write the claims and handle the prosecution for US Patent Nos. 6,161,142 and 6,038,591. There are corresponding international patents and applications related to these patents. These patents and applications relate to streaming multimedia technology, layered with targeted advertising selection/streaming.

I wrote many more applications in this technology area. Unfortunately, many were for dot-com companies with are long gone. The applications were never made public.

As for technical background, our web site (www.cwqip.com) provides some information about my firm and me. I hold a BSEE and a Masters Degree in Information Systems in addition to my law degree. I spend many years working for IBM in their networking and telecommunications area and am quite familiar with the application of streaming media

technologies over communication networks.

As for legal background, I received my primary training in NYC with two pre-eminent and well known IP boutiques. My partner, John, learned the IP business in Boston. I am certain we can handle iviewit's IP needs.

I am happy to take a trip up to Palm Beach to discuss iviewit's intellectual property needs and our qualifications with the client. I can promise you that the quality of our work product is just as good as iviewit will find and will be at a much lower cost than iviewit has experienced using large firms.

Alan

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